

SCHAEFER FURNACES DIVISION

Training Seminars Available

The Schaefer Group, Inc. provides state-of-the-art training to assist your company's personnel to maintain your furnace and extend the furnace life, thus reducing the problems of costly repairs and shutdowns. On the job, hands-on training is available to teach and demonstrate best practices in cleaning, fluxing and general maintenance of the furnace. Additionally SGI can provide comprehensive training on the electrical and combustion systems of the furnace as well as troubleshooting techniques.

The Schaefer Group, Inc. options for training are described below.

Option 1 -- Cleaning, Fluxing and General Maintenance Seminar

This training state-of-the-art seminar provides information, discussions and demonstrations on:

1. General cleaning practices and techniques in a classroom setting.
2. Instructions on when, why and how to properly flux your furnace
3. Detailed written instructions for care and maintenance of refractory linings.
4. On the job "hands on" training of how to clean off oxide and what to look for to cut down oxide growth.
5. Detailed instructions on general maintenance items like thermocouples, door blades, ladles and loading instructions.
6. Supervisors sign off sheet for monitoring cleaning schedules.
7. How furnace-cleaning impacts metal quality.
8. How to stabilize scrap rate reduction.

Option 2 -- Comprehensive Electrical and Combustion Troubleshooting Techniques

1. Troubleshooting guidelines for starting, restarting and shut down of a Schaefer Furnace
2. Training on how to set up and adjust your SGI furnaces.
3. Technical information on causes of a furnace malfunction
4. Step by step troubleshooting techniques to help you get up and running
5. 24-hour emergency hotline number for help.

Option 3 – The Total Package of Training

The Schaefer Group Inc. will provide you both Option 1 and Option 2 at the same time. This includes the complete training in **Cleaning, Fluxing and General Maintenance** AND the **Comprehensive Electrical and Combustion Troubleshooting Techniques**.

Who Should Attend

These Schaefer Group seminars are designed to meet the needs of supervisors, production managers, maintenance managers and furnace tenders/cleaners. The SGI seminars are also valuable to general maintenance and quality control personnel.

Duration of the Seminar

Each seminar lasts approximately 3 hours (class size is not limited). For your convenience we will train twice in one day. Through our extensive experience we have discovered that it is more cost effective to bring one shift in early or have one stay later to receive the training. A typical day allows us to conduct one seminar in the morning and one seminar in the evening.

Professional Fees

Our professional fee for Option 1 and Option 2 seminars is \$2,400 (plus RB&T expenses) per 12-hour day. Additional training is available under the same terms. The fee for Option 3 is \$3,500 per 12 hour day or a **SAVINGS** to you of \$1,300.00 for the same quality of both training Options.

Don't have a Schaefer Furnace?

If you do not presently own a Schaefer Furnace, SGI trainers will still be glad to help you with training. Option 1 – Cleaning, Fluxing and General Maintenance can be a real value to you in maintaining your furnace. If you are able to provide drawings of your furnace you will be eligible for Option 2 training. Just send the drawings in advance so that our technical engineer may review them in preparation for your training for Electrical and Combustion Troubleshooting Techniques. There is no additional charge if you do not own a Schaefer Furnace.

Value Added Information

The Schaefer Group provides each trainee with an information-packed manual. This document is theirs to keep.

Within two weeks of your training, the SGI trainer will prepare a report providing his/her observations of existing furnace maintenance, and recommendations for enhanced furnace maintenance (if needed). This report will also include a summary of information provided to the trainer by staff or through observations, which may be useful in the care and utilization of the furnace. The Training Manual and Summary Report will be provided at **no additional charge** to you.

How to contact us.

To schedule your specialized training contact us at 937-253-3342 or through the internet at www.theschaefergroup.com . We will responded within 24 hours to schedule a training time for you and your staff.